

# USING AI TO ENSURE HOME BUYERS NEVER OVERPAY

### The Problem with Traditional Home Offers: Limited Data & Analysis Leads to Overpaying

# MYTH

A traditional Comparative Market Analysis (CMA) gives you accurate pricing

# REALITY

This cherry-picked approach creates a narrow, biased view of a property's true value, often leading buyers to pay thousands more than necessary

#### THE CONFLICT OF INTEREST



Traditional Agents Have a Built-In Conflict: They Make More When You Pay More



### Al ADVANTAGE # 1 Comprehensive Analysis

#### **Traditional Agent**

 Analyzes 4-5 "comparable" properties using ~10 characteristicsReply to everyone

#### **Al Advocate**

Analyzes THOUSANDS of transactions using 300+ property characteristics, including

- Complete neighborhood sales history
- Property-specific features that matter to YOU
- Seasonal sales patterns
- Days-on-market insights that strengthen your position



### Al ADVANTAGE # 2 Real-Time Market Adjustments

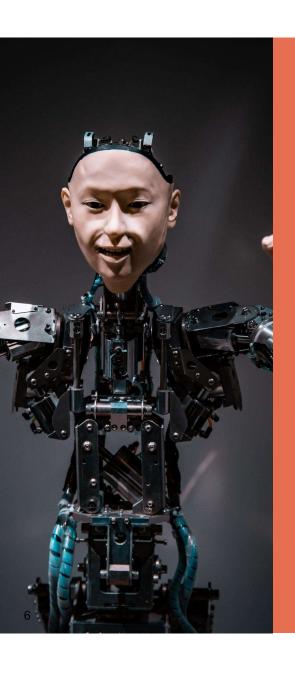
#### **Traditional Agent**

 Comps might have sold under completely different market conditions

#### **Al Advocate**

#### Adjusts for

- Current supply and demand for your specific property type
- Latest interest rate impacts on buyer competition
- Neighborhood-specific trends and emerging patterns



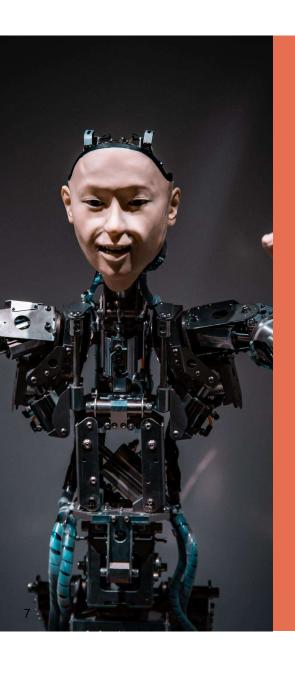
### Al ADVANTAGE # 3 Property Condition Assessment

#### **Traditional Agent**

 Uses subjective measurement and impact

#### **Al Advocate**

- Analyzes listing photos to identify potential structural issues
- Examines YOUR touring photos
- Detects renovation quality (cosmetic vs. substantive)
- Analytically quantifies the financial impact on your offer



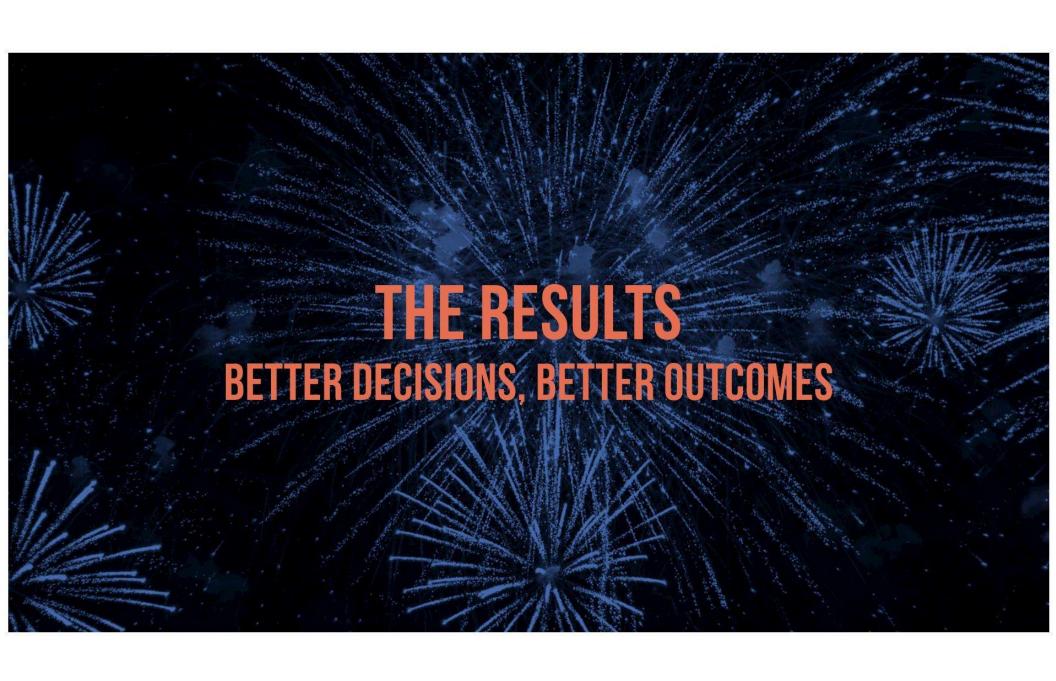
### Al ADVANTAGE # 4 Competitive Offer Range

#### **Traditional Agent**

Typically, a subjective range

#### **Al Advocate**

- Generates your personalized
   "Competitive Offer Range" that balances
- The minimum price that would be competitive
- The maximum price justified before you're overpaying
- How perfectly the home matches your needs





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